DATA FILE

PARIS MIKI HOLDINGS Inc.

Standard Market of the TSE, Code No. 7455
https://www.paris-miki.com

For The Fiscal Year Ended March 31, 2025
(April 1, 2024 –March 31, 2025)

Disclaimer: Market forecasts, operating results forecast, and other information contained in these materials are based on judgments and projections of the Company’s management from currently available information. Therefore, please understand that the contents herein involve risks and uncertainties, and the actual results could differ materially depending on various factors.

May. 14, 2025

1. Financial Summary

●Consolidated

(JPY mil. , %)	FY03/24 Apr. 1, 2023-Mar. 31, 2024			FY03/25 Apr. 1, 2024-Mar. 31, 2025			FY03/26 (Forecast) Apr. 1, 2025-Mar. 31, 2026		
	Amount	Ratio	YoY	Amount	Ratio	YoY	Amount	Ratio	YoY
	JPY mil.	%	%	JPY mil.	%	%	JPY mil.	%	%
Sales	49,912	100.0	105.3	**50,782**	**100.0**	**101.7**	51,451	100.0	101.3
Cost of Sales	16,085	32.2	107.1	**16,237**	**32.0**	**100.9**	16,298	31.7	100.4
Gross Profit	33,827	67.8	104.5	**34,544**	**68.0**	**102.1**	35,152	68.3	101.8
SG & A Expenses	31,898	63.9	100.8	**33,160**	**65.3**	**104.0**	33,603	65.3	101.3
Operating Income	1,928	3.9	263.4	**1,383**	**2.7**	**71.7**	1,548	3.0	111.9
Non-operating Income	779	1.6	135.2	**516**	**1.0**	**66.3**			
Non-operating Expenses	116	0.2	113.4	**199**	**0.4**	**171.8**			
Ordinary Profit	2,592	5.2	214.8	**1,700**	**3.3**	**65.6**	1,748	3.4	102.8
Extraordinary Income	1	0.0	0.7	**297**	**0.6**	**—**			
Extraordinary Losses	356	0.7	69.8	**341**	**0.7**	**95.8**			
Profit Loss Attributable to Owners of Parent	1,690	3.4	336.9	**887**	**1.7**	**52.5**	1,005	2.0	113.3
	JPY			JPY			JPY		
Earnings per Share	33.24	—	—	**16.17**	**—**	**—**	17.91		

2. Selling, General and Administrative Expenses

●Consolidated

(JPY mil. , %)

	FY03/24 Apr. 1, 2023-Mar. 31, 2024	**FY03/25** **Apr. 1, 2024-Mar. 31, 2025**		
	Amount (A)	Amount (B)	Change (B)-(A)	YoY
	JPY mil.	JPY mil.	JPY mil.	%
Sales Promotion Expenses	2,401	**2,564**	**162**	**106.8**
Advertising Expenses	769	**1,009**	**240**	**131.3**
Personel Expenses	16,285	**16,642**	**356**	**102.2**
Rent Expenses	7,981	**8,075**	**93**	**101.2**
Other SG & A Expenses	4,460	**4,868**	**408**	**109.2**
Depreciation Expenses (of Other SG & A Expenses)	914	**1,022**	**108**	**111.9**
Total	31,898	**33,160**	**1,262**	**104.0**

3. Main Changes in Balance Sheet

● Consolidated

(JPY mil.)

	As of Mar. 31, 2024 (A)	As of Mar. 31, 2025 (B)	Change (B) - (A)
Assets			
Total Current Assets	26,861	**27,141**	279
Cash and Deposits	13,759	**13,612**	△ 146
Account Receivable	3,076	**2,999**	△ 77
Inventories	8,400	**8,988**	588
Other Current Assets	1,624	**1,540**	△ 84
Total Fixed Assets	13,159	**15,844**	2,684
Tangible Fixed Assets	5,787	**6,175**	387
Intangible Fixed Assets	572	**483**	△ 88
Investments and Others	6,799	**9,185**	2,386
Total Fixed Assets	40,021	**42,985**	2,964
Liabilities			
Total Current Liabilities	8,883	**8,655**	△ 227
Notes and Accounts Payable	1,563	**1,384**	△ 178
Income Taxes Payable	565	**386**	△ 179
Other Current Liabilities	6,755	**6,884**	129
Total Long-term Liabilities	1,114	**1,557**	443
Total Liabilities	9,997	**10,213**	215
Net Assets			
Shareholders' Equity	28,343	**29,461**	1,117
Capital Stock	5,901	**5,913**	11
Capital Surplus	6,829	**6,821**	△ 7
Retained Earnings	23,718	**16,739**	△ 6,979
Treasury Stock	△ 8,104	**△ 12**	8,092
Accumulated Other Comprehensive Income	962	**2,633**	1,671
Valuation Difference on Available-for-sale Securities	455	**522**	66
Foreign Currency Translation Adjustment	506	**2,111**	1,604
Subscription Rights t o Shares	180	**142**	△ 37
Non-controlling Interests	537	**535**	△ 1
Total Net Assets	30,023	**32,772**	2,748
Total Liabilities and Net Assets	40,021	**42,985**	2,964

4. Cash Flows

(JPY mil.)	FY03/24 Apr. 1, 2023-Mar. 31, 2024 JPY mil.	**FY03/25** **Apr. 1, 2024-Mar. 31, 2025** **JPY mil.**
Cash Flows from Operating Activities	2,715	**1,261**
Cash Flows from Investing Activities	△ 2,206	**△ 178**
Cash Flows from Financing Activities	△ 479	**△ 534**
Cash and Cash Equivalents at End of Period	10,614	**11,274**

5. Capital Expenditures

(JPY mil.)

Fiscal Year	FY03/23	FY03/24	**FY03/25**	FY03/26 (Forecast)
Capital Expenditures	2,167	1,655	**2,011**	1,450

6. Sales Growth (Based on Retail Sales of All Domestic Stores)

(%)

		1st Quarter	2nd Quarter	1st Half	3rd Quarter	4th Quarter	2nd Half	Total
2023-2024	**All stores**	4.7	9	6.9	2.9	4.7	3.7	5.3
	Comparable stores	5.3	8.7	7.1	3.9	6.3	5	6.1
2024-2025	**All stores**	6.3	2.0	4	-2	0	-1.1	1.5
	Comparable stores	6.3	2.1	4.1	-2.1	-0.8	-1.5	1.3
2025-2026	**All stores**							* 1.7
	Comparable stores							* 1.6

* Forecast

Notes:
1. Comparable stores' sales are based on stores operating for more than 24 months; stores that closed during the period not included
2. Franchised stores' sales included

7. Sales Breakdown by Product (Based on Retail Sales of All Domestic Stores)

(JPY mil.)

	FY03/24 (Apr. 1, 2023-Mar. 31, 2024)			**FY03/25 (Apr. 1, 2024-Mar. 31, 2025)**		
	Amount	Ratio	YoY	Amount	Ratio	YoY
	JPY mil.	%	%	JPY mil.	%	%
Frames	12,891	28.7	101.5	**13,117**	**28.8**	**101.8**
Lenses	18,262	40.7	99.9	**18,165**	**39.9**	**99.5**
Sunglasses	3,983	8.9	154.4	**4,359**	**9.6**	**109.4**
Contact Lenses & Care Solutions	664	1.5	108.6	**540**	**1.2**	**81.4**
Hearing Aids	6,006	13.4	103.0	**5,938**	**13.0**	**98.9**
Others	3,070	6.8	117.5	**3,435**	**7.5**	**111.9**
Total	44,878	100.0	105.3	**45,556**	**100.0**	**101.5**

8. Unit Price, Number of Units Sold, Customer Traffic (Domestic)

Fiscal Year		FY03/23	FY03/24	**FY03/25**
Unit Price for Eyeglasses (JPY)	All Stores	32,888	33,846	**35,532**
	PARIS MIKI Inc.	30,785	31,610	**33,157**
	KIMPO-DO Co.Ltd.	109,307	111,749	**119,533**
Number of Units Sold (YoY, %)	All Stores	101.9	97.2	**95.5**
	PARIS MIKI Inc.	101.8	97.1	**95.5**
	KIMPO-DO Co.Ltd.	106.7	101.3	**94.1**
Number of Customers (YoY, %)	All Stores	100.6	99.5	**95.4**
	PARIS MIKI Inc.	100.2	99.2	**95.2**
	KIMPO-DO Co.Ltd.	112.6	110.0	**99.3**

Notes:
1. Data on 'Unit Price for Eyeglasses' and 'Number of Units Sold' is based on 1 pair of the eyeglass (frame and lenses)
2. 'Number of Customers': The total number of customers

9. Number of Stores by Location (Domestic)

(Number of Stores)

	FY03/23				FY03/24				**FY03/25**				Forecast for FY03/26
	In Shopping Center	In Building	On Suburban Road-side	Total	In Shopping Center	In Building	On Suburban Road-side	Total	**In Shopping Center**	**In Building**	**On Suburban Road-side**	**Total**	**Total**
Open	3	4	11	18	7	2	1	10	**10**	**3**	**8**	**21**	**10**
Close	*11	5	*14	30	5	1	*12	18	**6**	**0**	***10**	**16**	**15**
Total	*245	*84	*309	***638**	*247	*85	*298	***630**	***251**	***88**	***296**	***635**	***630**
Ratio (%)	38.4	13.2	48.4	100	39.2	13.5	47.3	100	**39.5**	**13.9**	**46.6**	**100**	
・PARIS MIKI	228	83	309	620	230	84	298	612	233	87	296	616	
Company-owned Store	220	71	241	532	222	72	232	526	225	75	232	532	
Franchised Store	8	12	68	88	8	12	66	86	8	12	64	84	
・KIMPO-DO	17	1		18	17	1		18	18	1		19	

In addition, there are 3 mobile stores

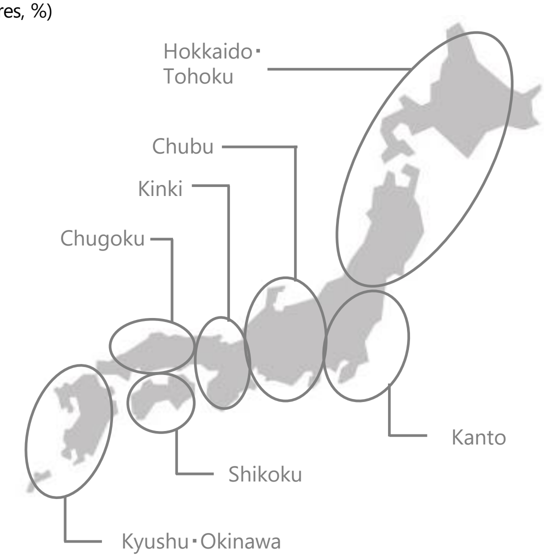
* Franchised stores included

10. Number of Stores by Area (Domestic)

(Number of stores, %)

Region	FY03/23	FY03/24	**FY03/25**	**Ratio** %	Company-owned store by PARIS MIKI	Franchised store by PARIS MIKI	KIMPO-DO
Hokkaido・Tohoku	44	44	**44**	**6.9**	36	7	1
Kanto	181	179	**183**	**28.8**	151	18	14
Chubu	83	83	**84**	**13.2**	79	2	3
Kinki	171	168	**168**	**26.5**	149	18	1
Chugoku	78	75	**75**	**11.8**	51	24	0
Shikoku	39	39	**40**	**6.3**	32	8	0
Kyusyu・Okinawa	42	42	**41**	**6.5**	34	7	0
Total	*638	*630	***635**	**100.0**	532	84	19

*Franchised stores included



11. Number of Stores by Area (Overseas)

(Number of stores)

Region	Corporate Name	Country (Area)	FY03/25 Increase	FY03/25 Decrease	FY03/25 Total
Europe	PARIS MIKI S.A.R.L.	France	0	0	**1**
Asia	PARIS MIKI OPTICS (China) Co., LTD.	China	1	9	**12**
	SHANGHAI PARIS GLASS MIKI Co., LTD.	China			
	SHANGHAI PARIS MIKI TRADING Co., LTD.	China			
	SHANGHAI PARIS MIKI BUSINESS Co., LTD.	China			
	OPTIQUE PARIS-MIKI (S) PTE. LTD.	Singapore	0	0	**8**
	KIMPO-DO (S) PTE. LTD.	Singapore	0	0	**1**
	OPTIQUE PARIS MIKI (M) SDN BHD	Malaysia	1	2	**6**
	KIMPO-DO (MALAYSIA) SDN BHD	Malaysia	0	1	**0**
	PARIS MIKI GLASS Co., LTD.	Taiwan	0	0	**1**
	PARIS MIKI OPTICAL(THAILAND)CO., LTD.	Thailand	1	0	**6**
	PARIS MIKI KOREA INC.	Korea	0	9	**24** *
	PARIS MIKI VIETNAM CO, LTD.	Vietnam	0	0	**2**
	PARIS MIKI PHILIPPINES INC.	Philippines	0	0	**3**
	PARIS MIKI (CAMBODIA) CO.,LTD	Cambodia	0	0	**2**
Oceania	PARIS MIKI AUSTRALIA PTY. LTD.	Australia	1	0	**4**
U.S.	MIKI, INC.	Hawaii	0	0	**1**
	(Seattle branch)	Seattle, WA	0	0	**3**
	Total		4	21	**74**

* 24 franchised stores

12. Number of Employees

(Number of people)

Fiscal Year	FY03/23	FY03/24	**FY03/25**
Number of Full-time Employee	2,636	2,556	**2,426**
Number of Part-time Employee	1,117	1,106	**1,153**
Total	3,753	3,662	**3,579**

Notes) The number of part-time employees is converted by regular working hours (8 hours per day)

13. Stock Summary

a. Major Shareholders (Top 10)

(1,000 shares, %)

	Number of Shares Held	Percentage of Shareholdings
	1,000 shares	%
Lunettes Inc.	26,243	46.85
BNP PARIBAS SECURITIES SERVICES MILAN /2S/JASDEC/LUXOTTICA GROUP SPA	7,750	13.84
Mikio Tane	3,042	5.43
Employees Stock Ownership	2,408	4.30
SMBC Trust Bank Ltd., Designated Securities Trust	1,121	2.00
Betelgeuse Co.,Ltd.	484	0.86
BNP PARIBAS LONDON BRANCH FOR PRIME BROKERAGE CLEARANCE ACCOUNT FOR THIRD PARTY	480	0.86
Nobuhiko Tane	431	0.77
Michio Tane	334	0.60
Shusaku Tane	334	0.60
Total	42,631	76.11

(Note) Percentage of Shareholdings excluded 7,994 treasury shares.

b. Shareholding by Shareholder Category

(1,000 shares, %)

	Number of Shareholders	Number of Shares Held	Percentage of Shareholdings
		1,000 shares	%
Financial Institutions	2	1,133	2.02
Securities Firms	21	338	0.60
Other Entities	65	27,773	49.58
Foreign Entities and Individuals	102	9,524	17.00
Individuals and Other	12,572	17,254	30.80
Total	12,762	56,022	100.00

(Note) Excluded shares less than one unit

c. Dividend

(Yen)

Fiscal Year	FY03/21	FY03/22	FY03/23	FY03/24	FY03/25	FY03/26 (forecast)
Dividend per Share (Full-year)	6.0	6.0	6.0	6.0	8.0	8.0